

JOB DESCRIPTION

Role:Pre-sales / Implementation ConsultantReports to:MD, Singapore & Indochina

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Responsibilities

1. Products and Services Knowledge

Continuously and proactively learn and be familiar with BIPO's products, services and enhancements to ensure effective project implementation and client services

2. Project Management

- Ensure full understanding on the scope of services of each new project
- Assist in preparing the project schedule and communicate both internally to the relevant teams and externally to the customer
- Ensure the man days expended are in line with the project revenue and that the project is delivered on time and effectively

3. System Implementation

- Execute and improve the entire cycle of system implementation methodology
- Adhere to the provisioned man days for the project
- Ensure proper sign-off of the project and timely billing of the project milestones

4. Client Services

- Provide training to clients to ensure proficiency with BIPO platform
- Ensure proper handling of clients' data
- Deliver effective payroll processing and ensure timely statutory submissions

Technical Skills and Competencies

Requirements

- Strong passion in learning Information System Solutions
- Disciplined individual who works systematically and with close attention to details
- Bachelor's degree in IT studies or related field of study
- Prior work experience in IT industry an advantage

Useful links

- Website: <u>www.biposervice.com</u>
- Facebook: <u>https://www.facebook.com/biposvc</u>
- LinkedIn: <u>https://www.linkedin.com/company/bipo-svc/</u>

To apply for this role, please contact: asean.hr@biposervice.com



About BIPO

At BIPO, our passion for technology and innovation empowers businesses across the globe with increased efficiency and convenience.

Our enterprise-ready **HR Management System** automates HR processes, simplifies workflows, and delivers actionable insights to build the best employee experience. Complemented by our **global payroll outsourcing** and **Employer of Record (EOR) services**, we support businesses to manage today's global workforce.

Established in 2010, and headquartered in Singapore, we are better connected to support your payroll and people solutions needs through a global network of 30+ offices, four R&D centres, and business partners across 100+ countries.

Our products & services

- HR Management System (HRMS)
- Global Payroll Outsourcing
- Employer of Record (EOR)